



NATIONAL  
INFUSION CENTER  
ASSOCIATION

*THE NATION'S VOICE FOR INFUSION PROVIDERS*

2023

# PROVIDER MEMBERSHIP



# WHO WE ARE:

National Infusion Center (NICA) is a nonprofit trade association and the nation's voice for non-hospital, community-based infusion providers that offer a safe, more affordable alternative to hospital care settings for provider-administered medications.

# WHAT WE DO:

NICA's efforts are focused on delivery channel sustainability and expansion, buy-and-bill protection, maintaining net positive reimbursement, improving treatment adherence, and promoting patient safety and care quality.

We support policies that improve drug affordability for beneficiaries, increase price transparency, reduce disparities in quality of care and safety across care settings, and enable care delivery in the highest-quality, lowest-cost care setting.

Our goal is to help decision makers understand the value of receiving provider-administered medications in non-hospital care settings and ensure that the community-based infusion center remains a safe, more efficient, and more cost-effective alternative to hospital care settings.

# WHY NICA?

NICA has been the nation's voice for infusion access since 2010, overcoming countless barriers to care, access obstacles, and threats to our nation's non-hospital, community-based delivery channel for provider-administered medications. The NICA team was instrumental in reversing several immediate threats in recent years that would have carried profound economic implications and significantly reduced access to care.

NICA is dedicated to ensuring that the nation's infusion centers remain a safe, more efficient, and more cost-effective alternative to hospital settings for consistent, high-quality care.





# PROVIDER MEMBERSHIP OVERVIEW

## OVERVIEW:

As an infusion provider, you have a vested interest in the sustainability of the infusion delivery channel and its ability to serve vulnerable patient populations. As a NICA Provider Member, your office will have a voice and a seat at the table to inform NICA's activities and remain highly engaged in the expansion and optimization of the infusion industry.

Provider Membership represents a mutual partnership focused on preserving and expanding the non-hospital, community-based market for for non-oncology provider-administered medications. Provider Member support, engagement, and input informs NICA's efforts to meet the unique needs of infusion providers.

## QUALIFICATIONS:

If your organization meets the following criteria, we welcome your support through NICA Provider Membership:

- Facility operates as an independent, community-based infusion center. (Examples include physician offices, ambulatory infusion centers, pharmacy-based infusion centers or home infusion companies with office-based infusion suites)
- Facility furnishes provider-administered medications for non-oncology indications.

Provider Membership is an annual commitment made on a calendar year basis with dues based upon the chosen membership level. Supporting Membership dues are paid on an annual basis and Elite membership dues may be paid on an annual or monthly basis.



BENEFITS	ELITE	SUPPORTING
<b>ENGAGEMENT</b>		
Link to office's website via organization's logo on NICA's <a href="#">Current Provider Members</a> page	✓	✓
New Provider Member Announcements in quarterly news-letter	✓	✓
Access to the InfusionConfusion® Community forum	✓	✓
NICA Subcommittee participation	Chair or Co-chair A Subcommittee	Subcommittee Participation
Access to relevant DC policy updates for the infusion industry	✓	✓
Invitation to NICA Townhall Webinars and voting proceed-ings	✓	✓
Invitation to attend recurring calls with NICA's state and federal advocacy team	✓	
Provider Member Bio in "Meet the Members" corner of quarterly newsletter	✓	
NICA Accreditation Program	Application Receives Priority Status	
<b>INFUSION CENTER LOCATOR</b>		
Preferred Location Search Results <i>Order of consideration: Sponsored listings, Elite members, Supporting members, claimed locations, unclaimed locations</i>	✓	✓
Location Reports with search analytics dashboard for each location	✓	✓
Sponsored search results for your office's listing in the Infusion Center Locator (per office)	25% Discount	Available for Purchase
<b>MEMBER RESOURCES &amp; DISCOUNTS</b>		
Exclusive discounts on partner products and services avail-able on our <a href="#">Preferred Partners &amp; Vendors</a> page	✓	✓
NICA Annual Meeting Registration	Two (2) Complimentary Registrations for Entire Organization	10% Discount On Up to Two (2) Registrations
Members-only educational content	✓	✓
Access to NICA Reports: <ul style="list-style-type: none"> <li>State and Federal Regulatory Landscape Reports</li> <li>Annual Market Trend Report</li> <li>Biologics and Biosimilars Pipeline Report + Analysis</li> <li>Current Provider Administered Med List</li> </ul>	✓	30% Discount
<b>PRICE: ANNUAL</b>	<b>\$7,000 PER ENTERPRISE</b>	<b>\$250 PER OFFICE</b>
<b>PRICE: MONTHLY</b>	<b>\$600 PER ENTERPRISE</b>	<b>N/A</b>

# PROVIDER MEMBERSHIP INVESTMENT

NICA Provider Membership delivers significant value and benefits to infusion practices at a cost less than a single infusion administration.

The NICA team has improved and preserved the delivery channel's ability to treat patients with dozens of drugs since 2010. If NICA can keep one biologic patient in your infusion suite, the membership will pay for itself.

***If your infusion center is threatened by any of the following, JOIN NICA TODAY!***

- Specialty pharmacy mandates
- Step therapy requirements
- Non-medical switching policies
- Most Favored Nation or other reimbursement threats
- Cost-share assistance restrictions
- Copay accumulator programs
- Other payor policies that delay, disrupt, or restrict access to provider-administered medications

## PROVIDER MEMBER TESTIMONIALS

*"The amazing team of well-versed advocates at NICA have protected my infusion center from multiple outside threats throughout the years. Our membership is priceless."*

[Charlie Schadewald, President, Wasatch Infusion](#)

*"Prior to joining NICA, Palmetto Infusion didn't feel like it had a voice. We are trusting NICA with getting the message out about the [benefits of] in-office infusion centers so we can do what we do best, which is care for our patients!"*

[Gary Cooper, MHA, Chairman and Co-Founder, Palmetto Infusion Services](#)

*"FloMed Infusion has been a member of NICA since its founding in 2020. The value that members derive range from a patients ease of locating centers in local areas throughout the country, coupled with the backing and support of a larger industry network which fights for providers operations and policies to be more effective and efficient. With respect to payers, NICA has been an invaluable resource in helping manage claim denials from payers that make it difficult for a mid-sized provider to address. FloMed Infusion looks forward to our continued support of NICA, the industry leading trade association."*

[Danny Winter, CFO/COO, FloMed Infusion Services](#)

Dues payments to National Infusion Center Association (NICA) are not deductible as charitable contribution for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NICA, 20% of the total dues is not deductible for income tax purposes.

**Visit [admin.infusioncenter.org](http://admin.infusioncenter.org) to join or renew today!**