

THE NATION'S VOICE FOR INFUSION PROVIDERS





## WHO WE ARE:

National Infusion Center (NICA) is a nonprofit trade association and the nation's voice for non-hospital, community-based infusion providers that offer a safe, more affordable alternative to hospital care settings for provider-administered medications.

### WHAT WE DO:

- Preserve and expand patient access to non-hospital infusion providers.
- Reduce disparities in safety and quality standards across care settings.
- Protect providers' ability to sustain operational viability by identifying and overcoming internal and external threats.
- Protect the buy-and-bill model and ensure appropriate and sustainable reimbursement.
- Build relationships with key influencers and decision-makers who can bring value to providers, patients, and payors.
- Collaborate with stakeholders to develop all-win solutions to challenges that threaten access to infusion care across the country.
- Advocate for responsible medical benefit reform.

### WHY NICA?

NICA stands as a champion for standards of excellence, uncompromising quality and safety, and equitable access to life-changing biologic infusion medications for those who need it most. And we are determined to create a world where infusion centers — including ambulatory, physician office-based, pharmacy-based, and other outpatient care settings in which these medications are prepared and provider-administered — may serve as a safe, streamlined, and economically viable alternative to hospital settings. We infuse positive change to unlock the future of healthcare.



# PROVIDER MEMBERSHIP OVERVIEW

#### **OVERVIEW:**

As an infusion provider, you have a vested interest in the sustainability of the infusion delivery channel and its ability to serve vulnerable patient populations. As a NICA Provider Member, your office will have a voice and a seat at the table to inform NICA's activities and remain highly engaged in the expansion and optimization of the infusion industry.

Provider Membership represents a mutual partnership focused on preserving and expanding the non-hospital, community-based market for for non-oncology provider-administered medications. Provider Member support, engagement, and input informs NICA's efforts to meet the unique needs of infusion providers.

#### **QUALIFICATIONS:**

If your organization meets the following criteria, we welcome your support through NICA Provider Membership:

- Facility operates as an independent, community-based infusion center. (Examples include physician offices, ambulatory infusion centers, pharmacy-based infusion centers or home infusion companies with office-based infusion suites)
- Facility furnishes provider-administered medications for non-oncology indications.

Provider Membership is an annual commitment made on a calendar year basis with dues based upon the chosen membership level. Supporting Membership dues are paid on an annual basis and Elite membership dues may be paid on an annual or monthly basis.

Dues payments to National Infusion Center Association (NICA) are not deductible as charitable contribution for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NICA, 20% of the total dues are not deductible for income tax purposes.

ENGAGEMENT BENEFITS	ELITE	SUPPORTING
Link to office's website via organization's logo on NICA's <u>Current</u> Provider Members page	✓	✓
Quarterly Provider Member Announcements in e-newsletter	✓	✓
Access to the InfusionConfusion® Community forum	✓	✓
Access to relevant D.C. policy updates for the infusion industry	✓	✓
Invitation to NICA Townhall Webinars and voting proceedings	✓	✓
Invitation to attend recurring calls with NICA's state and federal advocacy team	✓	
Eligible for Infusion Center Spotlight feature in newsletter and webpage	✓	
Opportunity for touchpoint with NICA's CEO and Leadership team	✓	
Opportunity to serve on conference session planning committee	✓	
Opportunity to apply to participate in NICA Hill Day	✓	
Priority processing for NICA Accreditation program applications	✓	
LOCATOR BENEFITS	ELITE	SUPPORTING
Preferred Location Search Results Order of Consideration: Sponsored listings, Accredited sites, Elite members, Supporting members, claimed locations, unclaimed locations	Listed above Supporting members	Listed above non-members
Location Reports with search analytics dashboard for each location	✓	✓
Sponsored search results for your location's listing in the Infusion Center Locator (starting at \$125/location for 3 months)	25% Discount	Available for Purchase
RESOURCES & DISCOUNTS	ELITE	SUPPORTING
Exclusive discounts on partner products and services available on our <u>Preferred Partners &amp; Member Discounts</u> page	✓	✓
Savings on conference registrations	\$300 per registration	\$50 per registration
Discount on one (1) exhibit booth at annual conference *Includes 2 complimentary registrations	\$500 Discount	
Members-only practice resources	✓	✓
Access to NICA Reports Library: (\$12k+ value)		
<ul> <li>State and Federal Regulatory Landscape Reports</li> <li>Annual Market Trend Report</li> <li>Biologics and Biosimilars Pipeline Report + Analysis</li> <li>Current Provider Administered Med List</li> </ul>	✓	30% Discount
Discount on Policy & Procedure Templates (\$2k value)	50% Discount (\$1000 savings)	10% Discount (\$200 savings)
NICA Standards of Excellence: (\$189+ value)	Complimentary PDF Copy 30% Discount on Print Copies	30% Discount on Digital & Print Copies
Accredited Nursing Continuing Education Courses	Complimentary	30% Discount
Membership runs on a calendar year. Mid-year purchases will be prorated through December 31.		
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ANNUAL INVESTMENT

\*Monthly payment options available for Elite

STARTING AT \$7,000 PER ORG \$400 PER LOCATION



# PROVIDER MEMBERSHIP INVESTMENT

#### YOUR MEMBERSHIP INVESTMENT:

NICA Provider Membership delivers significant value and benefits to infusion practices at a cost less than a single infusion administration. The NICA team has improved and preserved the delivery channel's ability to treat patients with dozens of drugs since 2010. If NICA can keep one biologic patient in your infusion suite, the membership will pay for itself.

#### **NEED HELP? JOIN NICA!**

If your infusion center is threatened by any of the following, we can help. Join NICA today!

- White-bagging mandates
- Step therapy requirements
- Non-medical switching policies
- Suboptimal reimbursement and other reimbursement threats

- Copay accumulator or maximizer programs
- Electronic fees
- Other payor policies that delay, disrupt, or restrict access to provider-administered medications

#### **PROVIDER MEMBER TESTIMONIALS**

"The amazing team of well-versed advocates at NICA have protected my infusion center from multiple outside threats throughout the years. Our membership is priceless." Charlie Schadewald, Vice President, Infusion Services, Option Care Health

"Prior to joining NICA, Palmetto Infusion didn't feel like it had a voice. We are trusting NICA with getting the message out about the [benefits of] in-office infusion centers so we can do what we do best, which is care for our patients!" *Gary Cooper, MHA, Chairman and Co-Founder, Palmetto Infusion Services* 

"FloMed Infusion has been a member of NICA since its founding in 2020. The value that members derive range from a patients ease of locating centers in local areas throughout the country, coupled with the backing and support of a larger industry network which fights for providers operations and policies to be more effective and efficient. With respect to payers, NICA has been an invaluable resource in helping manage claim denials from payers that make it difficult for a mid-sized provider to address. FloMed Infusion looks forward to our continued support of NICA, the industry leading trade association." Danny Winter, CFO/COO, FloMed Infusion Services

Visit memberships.infusioncenter.org to join or renew today!