



**NATIONAL  
INFUSION CENTER  
ASSOCIATION**

THE NATION'S VOICE FOR INFUSION PROVIDERS



# PROVIDER MEMBERSHIP OVERVIEW

2027

# WHO WE ARE:

National Infusion Center (NICA) is a non-profit trade association and the nation's voice for community-based infusion providers that offer a safe, more affordable alternative to hospital care settings for provider-administered medications.

## WHAT WE DO:

- **Preserve patient access** so your practice can continue caring for patients in your community.
- **Defend sustainable reimbursement** by protecting the buy-and-bill model and advocating for reimbursement policies that support sustainable community-based care.
- **Provide standards, education, and resources** that help your team deliver safe, consistent, high-quality infusion care.
- **Protect operational viability** by identifying threats and giving you information, advocacy, and industry connections to help address them.
- **Collaborate with stakeholders** like policymakers, payers, manufacturers, and others to develop practical solutions to challenges that threaten infusion providers.

## WHY NICA?

NICA gives your practice something that can be difficult to achieve alone: a stronger collective voice, practical industry resources, and connections to peers who understand the day-to-day realities of infusion care. Together, we advocate for sustainable reimbursement, fewer barriers to treatment, strong quality and safety standards, and an economically viable future for community-based infusion care.

# PROVIDER MEMBERSHIP OVERVIEW

## OVERVIEW:

Running an infusion practice means balancing patient care with changing formularies, reimbursement pressure, prior authorizations, staffing needs, and other demands on limited time and resources. As a NICA Provider Member, your practice gains a stronger collective voice, timely industry information, practical resources, and connections with peers who understand those challenges.

Provider Membership is a partnership focused on protecting your ability to care for patients and operate a sustainable business while preserving and expanding the community-based market for provider-administered medications. Your input helps NICA represent the needs of infusion organizations of every size—from solo and growing physician practices to ambulatory infusion center networks—and focus its advocacy, education, and resources where they can deliver the most value.

## QUALIFICATIONS:

Your organization is eligible for NICA Provider Membership if it meets the following criteria:

- The organization operates a community-based infusion center, to include ambulatory infusion centers, physician office-based infusion centers, pharmacy-based infusion suites, or other outpatient care settings.
- The organization furnishes provider-administered medications for non-oncology indications.

Provider Membership is an annual, calendar-year commitment, with dues assessed based on the number of servicing locations and the chosen membership level.

*Dues payments to National Infusion Center Association (NICA) are not deductible as charitable contribution for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NICA, 20% of the total dues are not deductible for income tax purposes.*

# 2027 PROVIDER MEMBERSHIP BENEFITS

NICA

| ENGAGEMENT BENEFITS                                                                                                     | ELITE | SUPPORTING |
|-------------------------------------------------------------------------------------------------------------------------|-------|------------|
| Logo and link to company website on NICA Strategic Partner web page                                                     | ✓     | ✓          |
| New members announced quarterly in NICA e-newsletter                                                                    | ✓     | ✓          |
| Access to NICA Community discussion forum                                                                               | ✓     | ✓          |
| Access to written policy updates for the infusion industry                                                              | ✓     | ✓          |
| Invitation to NICA Townhall Webinars and voting                                                                         | ✓     | ✓          |
| Membership Directory listing and access                                                                                 | ✓     | ✓          |
| Direct access to Payer Relations support and guidance on payer issues and policies                                      | ✓     | ✓          |
| Access to recorded state and federal legislative updates from NICA's advocacy team                                      | ✓     |            |
| Opportunity to be featured in an Infusion Center Spotlight on NICA's website and in e-newsletter                        | ✓     |            |
| Touchpoint with NICA CEO and Leadership team to discuss organizational pain points and priorities (subject to approval) | ✓     |            |
| Opportunity to apply to participate in NICA Hill Day                                                                    | ✓     |            |
| Opportunity to apply to serve on the NICA Advisory Committee                                                            | ✓     |            |

**Benefits  
Continued**



# 2027 PROVIDER MEMBERSHIP BENEFITS

NICA

| INFUSION CENTER LOCATOR                                                                                                                                   | ELITE                                                | SUPPORTING                               |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|------------------------------------------|
| Preferred placement in locator search results                                                                                                             | Listed above Supporting Members                      | Listed above non-Members                 |
| Live analytics dashboard for each location, including search appearances, profile views, and clicks                                                       | ✓                                                    | ✓                                        |
| Ability to add images to locator profiles                                                                                                                 | ✓                                                    | ✓                                        |
| Complimentary annual location audit and bulk profile updates                                                                                              | ✓                                                    |                                          |
| Sponsored Search Results to move your listings to the top of a relevant search                                                                            | 25% discount                                         |                                          |
| EDUCATION & RESOURCES                                                                                                                                     | ELITE                                                | SUPPORTING                               |
| Members-only practice resources, including referral checklists, order templates, operational logs, and signage                                            | ✓                                                    | ✓                                        |
| Exclusive discounts on participating partner products and service                                                                                         | ✓                                                    | ✓                                        |
| Access to NICA Reports Library (\$9k+ value), including State and Federal Regulatory Landscape Reports and Current Provider Administered Medication Lists | ✓                                                    | 30% discount                             |
| Access to CE courses and educational resources for all staff (Foundations series content sold separately)                                                 | ✓                                                    | Select courses available                 |
| NICA Standards of Excellence (\$189+ value)                                                                                                               | Complimentary PDF copy; 30% discount on print copies | 30% discount on digital and print copies |
| Policy & Procedure Template Bundle (\$2k value)                                                                                                           | Complimentary                                        | 10% discount (\$200 savings)             |
| Savings on NICA Annual Conference registrations                                                                                                           | 2 complimentary registrations per organization       | \$50 discount per registration           |
| Access to NICA Annual Conference session recordings (\$300 value)                                                                                         | ✓                                                    | 30% discount                             |
| Discount on one 10'x10' NICA Annual Conference                                                                                                            | \$500 discount                                       | N/A                                      |
| ANNUAL INVESTMENT                                                                                                                                         | STARTING AT \$7,000                                  | STARTING AT \$400                        |

**Membership is organization-based and dues are calculated based on number of servicing locations within your organization.** Membership runs on a calendar year and mid-year purchases are prorated through December 31. Memberships purchased after August 31 will run through the end of the following calendar year. Monthly payment options available for Elite.

# PROVIDER MEMBERSHIP INVESTMENT

## YOUR MEMBERSHIP INVESTMENT:

NICA Provider Membership delivers significant value and benefits to infusion practices at a cost less than a single infusion administration. The NICA team has improved and preserved the delivery channel's ability to treat patients with dozens of drugs since 2010. If NICA can keep one biologic patient in your infusion suite, the membership will pay for itself.

## NEED HELP? JOIN NICA!

If your infusion center is threatened by any of the following, we can help. Join NICA today!

- White-bagging mandates
- Step therapy requirements
- Non-medical switching policies
- Suboptimal reimbursement and other
- Copay accumulator or maximizer programs
- Electronic fees
- Other payor policies that delay, disrupt, or restrict access to provider-administered medications

## PROVIDER MEMBER TESTIMONIALS

"The amazing team of well-versed advocates at NICA have protected my infusion center from multiple outside threats throughout the years. Our membership is priceless." *Charlie Schadewald, Vice President, Infusion Services, Option Care Health*

"Prior to joining NICA, Palmetto Infusion didn't feel like it had a voice. We are trusting NICA with getting the message out about the [benefits of] in-office infusion centers so we can do what we do best, which is care for our patients!" *Gary Cooper, MHA, Chairman and CoFounder, Palmetto Infusion Services*

"FloMed Infusion has been a member of NICA since its founding in 2020. The value that members derive range from a patients ease of locating centers in local areas throughout the country, coupled with the backing and support of a larger industry network which fights for providers operations and policies to be more effective and efficient. With respect to payers, NICA has been an invaluable resource in helping manage claim denials from payers that make it difficult for a mid-sized provider to address. FloMed Infusion looks forward to our continued support of NICA, the industry leading trade association." *Danny Winter, CFO/COO, FloMed Infusion Services*

**Log in to the NICA Member Portal today to join or renew!**

Questions? Email [membership@infusioncenter.org](mailto:membership@infusioncenter.org)